



## **WILLIAM LORENZ**

**Divisional Director of the Central/Southeast Division, Merrill Lynch Global Wealth Management**



As the Divisional Director of the Central/Southeast Division of Merrill Lynch Global Wealth Management, Bill oversees the wealth management business of more than 4,700 advisors in 260 different offices. In his territory, clients' hold more than \$420 billion in assets and liabilities, which generates approximately \$3 billion in revenue.

Prior to his current position, he was Regional Managing Director of the Tri-South Region. His territory included the metro areas of Atlanta, GA, Louisville, KY, Memphis, TN and Nashville, TN.

Bill joined Merrill Lynch in 1991 as a Financial Advisor in the Oakbrook, IL office, a suburb of Chicago. Prior to his current position, he was Managing Director of the Atlanta Buckhead Complex from 2002 to 2008 with responsibility for all Complex operations.

Prior to moving to Atlanta, he was National Sales Manager in Princeton, NJ from 2001-2002. Prior to this position, he served as Resident Vice President of the Greater Houston Complex from 2000-2001 and Regional Sales Manager of the Texas District from 1999-2000.

Bill is a graduate of Lewis University where he received a B.A. in Finance and a Masters of Business Administration.

Bill serves as an executive board member for the College of Business of Lewis University (Chicago, IL), the Metro Atlanta Chamber of Commerce (Atlanta, GA) and a member of the advisory board for Our Lady of Perpetual Hope (Atlanta, GA), a hospice facility. He is also a member of the United Way's Tocqueville Society.

Bill is married (Victoria) with one son (Tyler).